# SDC Platinum™
## PRODUCT GUIDE

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The information in this product guide is current as of June 1999.

To see the most current information on our products and services, visit us at www.tfsd.com
This product guide will introduce you to the various databases available through SDC Platinum™ and will serve as a reference for choosing the appropriate resource for your research needs.

For more information on our products and services, to see sample reports, more product details, source lists, or a complete listing of our sales offices, visit us at www.tfsd.com.

If you have an inquiry relating to one of our products or services, contact a client services representative at the phone numbers below.

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Thomson Financial Securities Data
22 Thomson Place
Boston, MA 02210

Revised 07/00
PUBLIC OFFERINGS

DATABASE SCOPE

DATE RANGE 1970 to present
GEOGRAPHY United States
UPDATES Daily
SOURCES SEC filings, prospectuses, news sources, wires, and daily surveys of underwriters and other corporate finance contacts. Current Financial information is taken from SEC filings, annual and quarterly income statements, balance sheets and cash flow statements by Media General, a leading provider of high-quality news, information and entertainment

INCLUSION CRITERIA

All issues of equity, corporate debt and taxable municipal debt that are firmly underwritten in the United States. To be included in the database, debt securities must have a maturity of at least one year. The database is divided into seven sub-databases: Common stock (includes IPOs and secondary offerings), Non-convertible debt, Convertible debt, Non-convertible preferred stock, Convertible preferred stock, Mortgage- and asset-backed debt, Taxable municipal debt. Best efforts offerings are NOT included.

DATA HIGHLIGHTS

Over 800 data elements including:

- Offering terms, ratings and use of proceeds
- Book and co-managers, law firms, auditors and trustees
- Fee and expenses
- Issuer profile (industry, location, financial information)
- Filing information
- Type of security

FOR DEBT ISSUES:

- Coupon, maturity, offer price, yield, net interest cost, spread over treasury, high-yield indicator
- Put, call and sinking fund provisions
- Credit enhancements, guarantor type, conversion terms

FOR EQUITY ISSUES:

- Primary and secondary shares offered, offer price, shares outstanding, dilution and over-allotments
- Aftermarket pricing, dividend information
- Current Financials including information from bal
- Breakdown of expenses from Part II of prospectus

SAMPLE APPLICATIONS

- What are the ten most recent U.S. healthcare IPOs?
- Which debt deals had a floating rate coupon linked to the U.S. Federal Funds Rate?
- As an underwriter, what is your relative market share of IPO activity in the Northeast?
- What has been the volume of issuance of asset-backed deals backed by credit card receivables over the last five years?
- What is the distribution of new issues along the yield curve?
- Which IPOs came to the U.S. market at, above or below original price range?
RULE 144A OFFERINGS

DATABASE SCOPE

DATE RANGE 1990 to present
GEOGRAPHY United States
UPDATES Daily
SOURCES Surveys of placement agents, financial news sources and corporate finance contacts
TRANSACTIONS 14,500+

INCLUSION CRITERIA

All Rule 144A issues of debt and equity placed with U.S. investors. Includes the Rule 144A tranches of global equity transactions and Eurobonds. The database is divided into five sub-databases based upon security type:

- Common stock
- Non-convertible debt
- Convertible debt
- Non-convertible preferred stock
- Convertible preferred stock

DATA HIGHLIGHTS

Over 200 data elements including:

- Issuer information (industry, location)
- Offering terms
- Fees Book & co-managers, law firms, auditors & trustees
- Coupon & maturity
- Security type and amount offered
- Registration rights and high yield indicators

SAMPLE APPLICATIONS

- Which agents placed the highest volume of Rule 144A convertible debt?
- Has Rule 144A issuance increased over the past 5 years? By how much?
- What was the total volume of U.S. public and Rule 144A high-yield debt?
PRIVATE PLACEMENTS

DATABASE SCOPE

DATE RANGE 1981 to present
GEOGRAPHY United States
UPDATES Semi-annually
SOURCES Surveys of placement agents and financial news sources
TRANSACTIONS 37,260+

INCLUSION CRITERIA
All issues of equity and corporate debt placed privately with U.S. investors by private placement agents. To be included in the database, debt securities must have a maturity of at least one year. The database is divided into five sub-databases:

► Common stock
► Non-convertible debt (includes mortgage- and asset-backed debt)
► Convertible debt
► Non-convertible preferred stock
► Convertible preferred stock

DATA HIGHLIGHTS
Over 100 data elements including:

► Issuer information (industry, location)
► Placement agent/advisor
► Offering terms (N/A on all transactions)
► Security type and amount offered
► Registration rights and self funding indicators
► Plain vanilla, high-yield, ESOP, acquisition and lease related indicators

SAMPLE APPLICATIONS

► Which agents placed the largest volume of U.S. private high-yield debt?
► How is a U.S. private placement deal typically structured?
► Which industry is the most active in the U.S. private placement market?
ISSUES IN REGISTRATION & WITHDRAWN ISSUES

DATABASE SCOPE

DATE RANGE
Current issues in registration; Withdrawn issues 1984 to present

GEOGRAPHY
United States

UPDATES
Daily

SOURCES
SEC filings and amendments, survey of investment banks, news wires and industry publications

TRANSACTIONS
Varies based upon current filing volume; 850+ withdrawn issues

INCLUSION CRITERIA

All non-shelf filings of debt and equity currently in registration and withdrawn from registration with the SEC, which will be firmly underwritten. Includes debt, common and preferred registrations which have been postponed. Once priced, issues are moved to the appropriate SDC database. Issues withdrawn from registration are moved to the Withdrawn Issues database.

DATA HIGHLIGHTS

Over 300 data elements including:

► Issuer profile (industry, location, financial information)
► Filing date and terms (U.S. and global amount filed, high/low file price, shares filed, exchange listings)
► Expected pricing date
► Registration fees and expenses
► Underwriter, legal counsel and contact information
► Expense breakdown from Part II of prospectus
► Full amendment history
► For withdrawn issues: original and amended filing terms and managers

SAMPLE APPLICATIONS

► What was the average filing price for U.S. pharmaceutical companies coming to market this year?
► Which companies are expected to issue high-yield debt in the U.S. next quarter?
► What other issues will be coming to market during the week you're expecting to launch an issue?
► How has the size of an issue changed during its registration?
SHELF REGISTRATIONS  (Rule 415 Filings)

DATABASE SCOPE

DATE RANGE  May 1, 1982 to present
GEOGRAPHY  United States
UPDATES  Daily
SOURCES  SEC filings and amendments, EDGAR, news wires and industry publications
TRANSACTIONS  10,130+

INCLUSION CRITERIA

All registrations of debt, common stock and preferred stock filed under SEC Rule 415

DATA HIGHLIGHTS

Over 300 data elements including:
  ► Amount filed, sold and remaining on shelf
  ► Issuer information (industry, location)
  ► Ratings
  ► Named managers, law firms
  ► Universal shelf indicator
  ► Open or closed indicator

SAMPLE APPLICATIONS

► Which companies have active shelves with less than $20 million remaining?
► Which industries take advantage of the shelf process most?
ASIA PACIFIC

DATABASE SCOPE

DATE RANGE 1991 to present
GEOGRAPHY Hong Kong, Singapore, Malaysia, Indonesia, Taiwan, Thailand, Philippines and China
UPDATES Every two weeks
SOURCES Over 200 English and foreign language news sources, trade publications, wires, foreign stock exchange filings and proprietary surveys of investment banks and other advisors
TRANSACTIONS 5,470+

INCLUSION CRITERIA

All public and private issuance of equity and debt listed and sold domestically (debt information is not available for Hong Kong, Philippines and Taiwan)

DATA HIGHLIGHTS

Over 200 data elements including:
► Issuer information (industry, location)
► Offering terms (amount, maturity, coupon, price)
► Shares offered
► Underwriters
► Fees

SAMPLE APPLICATIONS
► Who has been the leading underwriter of Hong Kong rights issues?
► What is the average number of years to maturity in the Singapore debt market?
► Which sector has been most active in the Indonesian debt market?
AUSTRALIA & NEW ZEALAND

DATABASE SCOPE

DATE RANGE 1991 to present
GEOGRAPHY Australia, New Zealand and Papua New Guinea
UPDATES Monthly
SOURCES The Australian Stock Exchange, ASC filings, prospectuses, news sources and financial publications, and proprietary surveys of investment banks and other advisors
TRANSACTIONS 5,000+

INCLUSION CRITERIA

All public and private equity issues listed and sold domestically. New floats (IPOs), rights offers and placements are included. All transactions regardless of the type of underwriter/advisor are included.

DATA HIGHLIGHTS

Over 250 data elements including:

► Issuer information (industry, location, financial details)
► Shares offered domestically and globally
► Offer price, offering details
► Unit offering details
► Underwriters, advisors, brokers and legal counsel
► Use of proceeds
► Actual and forecasted financials (IPOs only)

SAMPLE APPLICATIONS

► How has the average underwriting fee varied in Australia according to the industry sector?
► How has the level of underwriting in New Zealand compared with the total volume of issuance?
► Which underwriter has maintained the strongest presence in the mining industry over the past five years?
► How has an issuer's forecasted financials compared with actual reported information?
NON U.S. DOMESTIC NEW ISSUES

CANADA

DATABASE SCOPE

DATE RANGE 1984 to present
GEOGRAPHY Canada
UPDATES Daily
SOURCES Research provided by the Financial Post Information Group of Canada, a leading publisher of Canadian financial information
TRANSACTIONS 10,000+

INCLUSION CRITERIA

Issuance of equity, corporate debt, and taxable municipal debt that is firmly underwritten and offered publicly or privately in the Canadian market including preliminary and withdrawn issues

DATA HIGHLIGHTS

Over 100 data elements including:

► Issuer information (industry, location)
► Underwriters, auditors and fees
► Amount offered, listings, type of security

FOR EQUITY ISSUES:

► Shares offered, offer price, IPO indicator, preferred dividend

FOR DEBT ISSUES:

► Maturity coupon, offer price and yield

SAMPLE APPLICATIONS

► Which Canadian mining companies have completed IPOs on the Toronto Stock Exchange?
► Which local Canadian agents have experience in placing equity issues privately?
CONTINENTAL EUROPE

DATABASE SCOPE

DATE RANGE 1991 to present
GEOGRAPHY Most major continental European nations including: Austria, Belgium, Bulgaria, The Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Luxembourg, Netherlands, Norway, Poland, Portugal, Slovakia, Spain, Sweden and Switzerland
UPDATES Every two weeks
SOURCES Over 200 English & foreign language news sources, trade publications, wires, foreign stock exchange filings and proprietary surveys of investment banks and other advisors
TRANSACTIONS 19,720+

INCLUSION CRITERIA
All public and private issuance of equity and debt listed and sold domestically

DATA HIGHLIGHTS
Over 200 data elements including:
- Issuer information (industry, location)
- Offering terms (amount, maturity, coupon, price)
- Shares offered
- Underwriters
- Fees

SAMPLE APPLICATIONS
- Which German manufacturers have been the largest issuers in the European market?
- Which underwriter has the largest share of the French equity market?
INDIA & SUBCONTINENT

DATABASE SCOPE

DATE RANGE 1990 to present
GEOGRAPHY India, Bangladesh, Pakistan and Sri Lanka
UPDATES Six times per year
SOURCES Indian domestic offering circulars, news sources and wires
TRANSACTIONS 5,200+

INCLUSION CRITERIA
Domestic firmly underwritten public equity issues offered in the Indian subcontinent's markets

DATA HIGHLIGHTS
Over 400 data elements including:
► Issuer information (industry, location)
► Offering terms (amount, shares, price)
► Share breakdown categories
► Advisors and fees

SAMPLE APPLICATIONS
► What was the largest Indian domestic equity transaction in the past five years?
► Who is the leading underwriter of IPOs in the Indian and Pakistani domestic markets?
► What has been the average underwriting commission earned for an equity offering in the Indian domestic market?
INTERNATIONAL (Euro & Foreign Markets)

DATABASE SCOPE

DATE RANGE 1983 to present
GEOGRAPHY Euro and international markets
UPDATES Daily
SOURCES Prospectuses, offering circulars, news sources and wires
TRANSACTIONS 50,000+

INCLUSION CRITERIA

Public and private offerings of equity and debt sold in the Euromarket. Foreign market issues (e.g. Matadors, Samurai, Bulldog bonds). The database is divided into four sub-databases based upon security type:

► Common Stock
► Non-convertible debt (includes mortgage- and asset-backed issues)
► Convertible debt
► Preferred stock (includes convertibles)

DATA HIGHLIGHTS

Over 500 data elements including:

► Issuer information (industry, location)
► Managers and fees
► Amount and currency of offer
► Type of security
► Governing law, listings

FOR DEBT ISSUES:

► Coupon, maturity, offer price, yield, spread over treasury
► Put, call and sinking fund provisions
► Guarantor type, enhancements and conversion terms

FOR EQUITY ISSUES:

► Primary and secondary shares offered, over-allotments
► IPO indicator, common stock dividend and yield

SAMPLE APPLICATIONS

► What are the most popular currencies for the issuance of Eurobonds?
► How many Eurobond offerings by French companies were managed by foreign underwriters?
► Which U.S. companies have issued dollar denominated bonds outside of the U.S.?
JAPAN

DATABASE SCOPE

DATE RANGE: April 1977 to present (bonds), 1991 to present (equities)
GEOGRAPHY: Japan
UPDATES: Daily
SOURCES: Research provided by DealWatch, a Tokyo-based product of the TGM (Thomson Global Markets), MOF Filings, Stock Exchanges and JSDA (Japan Securities Dealers Association) Filings, and prospectus
TRANSACTIONS: 9,000+

INCLUSION CRITERIA

FOR DEBT ISSUES: Domestic corporate non-convertible and convertible bond issues offered in the Japanese market
FOR EQUITY ISSUES: IPO and primary offers in the Japanese market

DATA HIGHLIGHTS

Over 600 data elements including:
- Issuer Information
- Offering Terms (amount, maturity, coupon, price, etc.)
- Underwriters
- Ratings, spread and fees
- Financial Data of IPO companies

SAMPLE APPLICATIONS

- What percent of the market is controlled by the top five underwriters?
- Which IPO deal recorded the biggest transaction value?
KOREA

DATABASE SCOPE

DATE RANGE 1994 to present
GEOGRAPHY Korea
UPDATES Monthly
SOURCES Research provided by the Korea Investors Service, a leading provider of credit ratings; financial information research and publications in Korea
TRANSACTIONS 12,000+

INCLUSION CRITERIA
All public corporate bond issues listed and sold domestically

DATA HIGHLIGHTS
Over 250 data elements including:
► Issuer profile (industry, location, major shareholders)
► Offering terms (amount, price, maturity)
► Underwriting fee and issue expenses
► Conversion price and float spread information
► Use of proceeds
► Underwriter, trustee and guarantor
► Complete financial coverage, both current and at time of deal

SAMPLE APPLICATIONS
► Who is the most frequent issuer of Korean domestic debt?
► Who are the top-rated credit quality issuers in Korea?
► How has an issuer performed financially over the last 12 months?
► How competitive is your fee structure as compared with similar transactions in the industry?
► What is the total volume of guaranteed bonds in Korea this year?

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NON U.S. DOMESTIC NEW ISSUES

LATIN AMERICA

DATABASE SCOPE

DATE RANGE 1991 to present
GEOGRAPHY Argentina, Bolivia, Brazil, Colombia, Costa Rica, Ecuador, Guatemala, Mexico, Panama, Peru, Uruguay, Venezuela
UPDATES Monthly
SOURCES Directly from the Comisiones National de Valores (SEC equivalents), Bolsas (local stock exchanges and local underwriters)
TRANSACTIONS 12,570+

INCLUSION CRITERIA

All public issues of equity and debt by Latin American issuers that are listed and sold domestically. Includes agents and direct offerings.

DATA HIGHLIGHTS

Over 200 data elements including:
- Issuer information (industry, location)
- Underwriters
- Amount and currency of offer
- Marketplace listings

FOR DEBT ISSUES:
- Coupon, maturity, offer price, yields
- Guarantor type, conversion terms, serial bond indicator

FOR EQUITY ISSUES:
- Shares offered domestically and globally
- Type of security

SAMPLE APPLICATIONS
- Which Latin American telecommunications companies have completed direct offerings?
- Which placement agents have experience in Colombia?
- Which Latin American market has seen the most activity in the last three years?
UNITED KINGDOM

DATABASE SCOPE

DATE RANGE 1989 to present
GEOGRAPHY United Kingdom
UPDATES Daily
SOURCES LSE filings, news sources, and surveys of underwriters and brokers
TRANSACTIONS 2,600+

INCLUSION CRITERIA

All equity and convertible offerings in the U.K. domestic markets including:

- Rights issues
- Institutional placings
- Vendor placings
- Offers of sale
- Subscription offers

DATA HIGHLIGHTS

Over 500 data elements including:

- Issuer information
- Deal timetable
- Deal terms (discount to last price, theoretical ex-rights price (TERP), discount to TERP, acceptance level and weighting)
- Advisors and fees
- Ownership of insiders and 3% holders
- Financials in U.S. dollars and pounds sterling
- Aftermarket pricing

SAMPLE APPLICATIONS

- What is the average take-up for rights offerings?
- Who is the leading broker for floatations in the U.K.?
- Which U.K. companies with turnover of £300 million or more have completed offerings for sale in the last year?
WORLDWIDE SYNDICATED LOANS

DATABASE SCOPE

DATE RANGE 1995 to present
GEOGRAPHY Worldwide
UPDATES Daily
SOURCES SEC filings, news sources, wires and surveys of loan syndication contacts
TRANSACTIONS 26,000+

INCLUSION CRITERIA
All corporate syndicated lending worldwide (includes bilateral loans)

DATA HIGHLIGHTS
Over 300 data elements including:

- Borrower profile (industry, location, financial information)
- Deal structure, amount, currency, maturity
- Agents, agent roles, lenders
- Pricings, interest information and fees
- Covenant details
- Use of proceeds
- SEC filing information
- Guarantors, ratings

SAMPLE APPLICATIONS

- Which loans are about to mature?
- How have a particular industry's loans been priced?
- Which banks have been most active across asset classes?
- What were the most recent loans in the media sector?
- What is the total size of the corporate lending market worldwide?
MEDIUM-TERM NOTE PROGRAMS

DATABASE SCOPE

DATE RANGE 1982 to present
GEOGRAPHY Worldwide
UPDATES Daily
SOURCES Proprietary surveys of investment banks and other advisors, prospectuses, and SEC filings and amendments
TRANSACTIONS 4,510+

INCLUSION CRITERIA

All continuously offered medium-term note programs in the U.S., Euro and global marketplaces

DATA HIGHLIGHTS

Over 200 data elements including:
► Issuer information (industry, location)
► Advisors, agents, trustees, law firms and auditors
► Program terms (amount, security types, ratings, multi-currency, Rule 415)
► Maturity ranges
► Gross spreads and fees
► Minimum and maximum offering prices

SAMPLE APPLICATIONS
► What is your firm's market share of existing global MTN programs?
► Which U.S. firms have multi-currency options in their programs?
► What is the average number of first-term issuers of MTN programs each year?
U.S. UNDERWRITTEN CALLS

DATABASE SCOPE

DATE RANGE 1980 to present
GEOGRAPHY United States
UPDATES Daily
SOURCES SEC filings and news sources
TRANSACTIONS 220+

INCLUSION CRITERIA

All underwritten calls of convertible debt and convertible preferred stock in the U.S.

DATA HIGHLIGHTS

Over 250 data elements including:
► Redemption features (price, date)
► Underwriter's commitment
► Standby and take-up fees
► Law firms and auditors
► Original offering terms (amount, coupon, maturity)
► Shares outstanding

SAMPLE APPLICATIONS
► What is the average take-up fee for an underwritten call?
U.S. MUNICIPAL NEW ISSUES

DATABASE SCOPE

DATE RANGE 1966 to present
GEOGRAPHY United States
UPDATES Daily
SOURCES Official statements, news sources, trade publications, proprietary surveys and information from investment banks and other market participants
TRANSACTIONS 303,540+

INCLUSION CRITERIA

All negotiated, competitively bid and privately placed U.S. municipal new issues. In addition, a forward calendar of new issues coming to market is available.

DATA HIGHLIGHTS

Over 140 data elements including:
- Issuer name, county and state
- Book and co-managers, financial advisors, legal counsel, trustees and paying agents
- Offering terms and ratings
- Use of proceeds
- NIC, TIC, gross spread and breakdown
- Call features
- Refunding information

SAMPLE APPLICATIONS

- How many California transportation issues were underwritten by your competitor?
- Who were the top-ranked bond counsels and financial advisors for Missouri healthcare issues?
- Who are the largest issuers in the short-term market?
- As an underwriter, what is your relative market share of airport financings in the Midwest?
- What fees are your competitors receiving for municipal issues with similar structures?
INTERNATIONAL MUNICIPAL NEW ISSUES

DATABASE SCOPE

DATE RANGE 1963 to present
GEOGRAPHY Worldwide
UPDATES Daily
SOURCES News sources and wires, stock exchange filings, proprietary surveys from investment banks and other participants
TRANSACTIONS 4,140+

INCLUSION CRITERIA
Sub sovereign public finance new issues offered worldwide, excluding the U.S.

DATA HIGHLIGHTS
Over 60 data elements including:
► Transaction currency
► Ratings assignments
► Yield
► Use of proceeds
► Coupon type
► Governing laws

SAMPLE APPLICATIONS
► What New York City Euro issues were priced last quarter?
► Who are the largest issuers in the international public finance marketplace?
► What firm claims the top market share for worldwide public finance deals?
► What ratings were assigned to public finance deals in Spain?
MUNICIPAL REFUNDING CANDIDATES

DATABASE SCOPE

DATE RANGE  1957 to present
GEOGRAPHY  United States
UPDATES  Weekly
SOURCES  Research provided by The Bond Buyer from official statements, news sources and trade publications
TRANSACTIONS  35,000+

INCLUSION CRITERIA

All outstanding maturities with a coupon of 5% or higher. Non-callable issues and issues previously refunded, escrowed to maturity, in default, or with a par value of less than $1 million are excluded. Maturities are deleted weekly as they fail to meet the criteria for inclusion. New issues are addressed quarterly.

DATA HIGHLIGHTS

Over 25 data elements including:

- Issuer name and state
- Par and refundable amounts
- CUSIPs
- Offering terms and ratings
- Call features
- Sinking Fund
- Use of proceeds

SAMPLE APPLICATIONS

- What is the total refundable amount of issues in New York City?
- Which transportation issues containing maturities with coupons over 8% are still available for refunding?
- Which issues still outstanding will be callable for the first time next month?
MUNIPROFILES™

DATABASE SCOPE

DATE RANGE  N/A
GEOGRAPHY United States
UPDATES Daily
SOURCES Official and financial statements, news sources, trade publications, proprietary information and surveys
TRANSACTIONS 22,585+ municipal entities

INCLUSION CRITERIA
All municipal entities, inclusive of the top 5,000 issuers, ranked by principal amount

DATA HIGHLIGHTS
Over 30 data elements including:
- Contact names, addresses, phone and fax numbers
- Issuing history
- Default information
- Most recent issue, ratings and advisors

SAMPLE APPLICATIONS
- Create a marketing/mailing list of municipalities for a new branch office in Illinois.
- Create a marketing/mailing list of municipalities who issued more than $50 million last year.
- Generate an issuer's profile detailing their most recent underwriting relationships.
THE BOND BUYER'S
MUNICIPAL MARKETPLACE DIRECTORY

DATABASE SCOPE

DATE RANGE  N/A
GEOGRAPHY  United States
UPDATES  Semi-annually
SOURCES  Research provided by Thomson Financial Publishing
COVERAGE  2,100+ companies;
          24,000+ individuals;
          3,900+ offices

INCLUSION CRITERIA

Contact information on the players in the municipal marketplace including Underwriters, Financial Advisors, NRMSRs, Legal Counsel, and Bond Insurers

DATA HIGHLIGHTS

Over 20 data elements including:

  COMPANY INFORMATION:
    ◮ Complete address
    ◮ Office designation
    ◮ All individuals at firm and location

  INDIVIDUAL INFORMATION:
    ◮ Complete Name
    ◮ Title
    ◮ Department
    ◮ Phone number
    ◮ Fax number

SAMPLE APPLICATIONS

  ◮ How many analysts are in J P Morgan’s NYC public finance department?
  ◮ Where does PaineWebber have regional offices?
  ◮ Which financial advisors are located in Atlanta?
PROJECT FINANCE

DATABASE SCOPE

DATE RANGE 1992 to present
GEOGRAPHY Worldwide
UPDATES Daily
SOURCES News sources, trade publications and proprietary surveys of investment banks, law firms and other advisors
TRANSACTIONS 2,294+

INCLUSION CRITERIA

Global coverage of all projects financed on a limited or non-recourse basis

DATA HIGHLIGHTS

Over 500 data elements including:

- Participants profiles, including project company, sponsors, contractors and offtakers
- Project sector information and location
- Project cost and financing breakdown
- Related loan, corporate and municipal new issues, and M&A details
- Financial advisors, counsel and auditors
- Offtake, concession, construction and supply contract information
- Project and financing status
- Synopsis and event history

SAMPLE APPLICATIONS

- What new power projects have been announced in Latin America?
- What industries and regions are driving project finance volume?
- Who are the leading arrangers of non-recourse syndicated lending?
- Who are the most active project sponsors?
- Which projects have issued a combination of public and private securities?
- How many Fortune 500 firms used project finance vs. traditional financing for their projects?
WORLDWIDE MERGERS & ACQUISITIONS

DATABASE SCOPE

DATE RANGE 1979 to present domestically, 1985 to present internationally
GEOGRAPHY Worldwide
UPDATES Daily
SOURCES Over 200 English and foreign language news sources, SEC filings and their international counterparts, trade publications, wires and proprietary surveys of investment banks, law firms and other advisors
TRANSACTIONS 133,210+ domestic, 186,590+ international

INCLUSION CRITERIA

All corporate transactions involving at least 5% of the ownership of a company where the transaction was valued at $1 million or more (after 1992, deals of any value are covered) or where the value of the transaction was undisclosed. Public and private transactions are covered. Transactions include:

- Mergers & acquisitions
- Leveraged buyouts (LBOs)
- Acquisitions
- Tender offers
- Stake purchases
- Privatizations
- Stock swaps
- Spinoffs & splitoffs
- REIT acquisitions
- Bankruptcy liquidations
- Asset sales & divestitures
- Rumored & seeking buyer Transactions

DATA HIGHLIGHTS

Over 1,400 data elements including:

- Target and acquiror profiles (industry, location, parent company information)
- Deal terms (lock-ups, termination fees, acquisition techniques, percent acquired, consideration offered)
- Financial advisor assignments and fees
- Deal value and stock premiums
- Synopsis and event history
- Deal status
- Financial information on target and acquiror
- Investor group information
- Purchase & pooling accounting
- Attitude of the seller board to bid

SAMPLE APPLICATIONS

- What is the value of the options & convertibles in a given transaction?
- How are comparable deals in the Biotech industry valued?
- How does this year's merger volume in the European community compare to that of the previous year?
- Which industries and regions offer the best prospects for new business?
- Which recent stock swap mergers had a collar on their exchange ratio?
- As a financial advisor, how do your fees and activity levels compare to those of your competitors?
- Which players have been active buyers or sellers in your industry?
JOINT VENTURES & STRATEGIC ALLIANCES

DATABASE SCOPE

DATE RANGE 1988 to present
GEOGRAPHY Worldwide
UPDATES Daily
SOURCES SEC filings and their international counterparts, trade publications, wires and news sources
TRANSACTIONS 75,330+

INCLUSION CRITERIA
Agreements where two or more entities have combined resources to form a new, mutually advantageous business arrangement to achieve predetermined objectives. All types of alliances are covered including:
► Joint ventures
► Strategic alliances
► Licensing and exclusive licensing agreements
► Research and development agreements
► Manufacturing agreements
► Marketing agreements
► Supply agreements

DATA HIGHLIGHTS
Over 200 data elements including:
► Participant company profile (industry, location, parent company information, etc.)
► Joint venture company profile, if joint venture company is formed (industry, location, employees, etc.)
► Capitalization value of joint venture where disclosed
► Source of funds where disclosed
► Alliance activity (security trading/trading network services, internet services, travel & tourism services, etc.)
► Alliance technique (technology transfer, cross technology transfer, spin out, etc.)
► Full deal description
► List of historic events
► Related M&A stake purchase information

SAMPLE APPLICATIONS
► Which nations are forming the most Internet alliances?
► Which joint ventures have the highest capitalization or asset values?
► What company is likely to agree to form an alliance?
REPURCHASES

DATABASE SCOPE

DATE RANGE 1994 to present
GEOGRAPHY United States
UPDATED Daily
SOURCES SEC Filings, such as 10Ks and 10Qs; surveys of companies with programs; and news sources such as Reuters, Dow Jones, The Wall Street Journal, The New York Times, and others
COVERAGE 7,980+ programs

INCLUSION CRITERIA

All U.S. repurchase programs (open market and privately negotiated) and self-tender transactions

DATA HIGHLIGHTS

- Value and shares authorized, indicated and actual
- Purpose of buyback
- Transaction description
- Complete company profile (name, business description, SIC codes, CUSIPs, Index)
- Capital increases (due to ESOP and debentures, conversions, shares issued as consideration, etc.)
- Financing information
- After market pricing information
- After market performance information
- Board authorization and completion dates
- Related acquisitions
- Adjustments for stock splits

SAMPLE APPLICATIONS

- Determine the relative success of comparable repurchase programs.
- Identify which firms have the most active repurchase programs.
- Monitor the effects of a specific repurchase on a firm's capitalization.
- Track the net capital changes of a company during the life of its buyback program.
EXCHANGE OFFERS & DEBT TENDERS

DATABASE SCOPE

DATE RANGE 1985 to present for exchange offers, 1988 to 1998 for debt tenders
GEOGRAPHY United States
UPDATES Monthly
SOURCES SEC filings (S-1s, S-2s, S-3s, S-4s, 13e-3s, 13-e4s, T-1s, T-2s, 8-ks), offering circulars and prospectuses
TRANSACTIONS 2,580+

INCLUSION CRITERIA

All U.S. offers by a company to exchange preferred shares or debt for existing securities of the same company or a related company.

DATA HIGHLIGHTS

Over 800 data elements including:

► Exchange terms and deal value
► Issuer information (industry, location, company contacts)
► Advisor and trustee
► Fees and expenses
► Details of securities being exchanged
► Purpose and conditions of exchange
► Bankrupt and prepackaged indicators
► SEC filing information

SAMPLE APPLICATIONS

► Which companies have launched exchange offers as part of a pre-packaged bankruptcy?
► How many 144A offerings were exchanged for register securities in the last six months?
BANKRUPTCIES

DATABASE SCOPE

DATE RANGE  1988 to present for Full Detail Database, 1980 to 1988 for Limited Detail Database
GEOGRAPHY  United States
UPDATES  Monthly
SOURCES  Researched by New Generation Research, a research and investment firm specializing in troubled companies. New Generation relies on SEC documents, bankruptcy court filings, reorganization plans and news sources
TRANSACTIONS  1,000+

INCLUSION CRITERIA

FULL DETAIL DATABASE (1988 TO PRESENT):
► All U.S. public companies that have $10 million or more in assets and have filed for Chapter 11 bankruptcy protection. Companies with assets over $50 million that have had a default or an exchange offer at a substantial discount to face value are also included in this database.

LIMITED DETAIL DATABASE (1980 TO 1988):
► All U.S. public companies with assets of $1 million or more that have filed for Chapter 11 bankruptcy protection. The Limited Detail Database is not updated.

DATA HIGHLIGHTS
Over 200 data elements including:
► Company profile
► Description of outstanding securities
► Debt and property reports
► Creditor committees
► Largest creditors and 5% holders
► Outstanding plans of reorganization
► Distributions to creditors
► Court filing information
► Counsel and auditor assignments
► Five-year financial profile

SAMPLE APPLICATIONS
► What is the status of a particular troubled company?
► What were creditors willing to accept in a bankruptcy similar to the one you're working on?
► What was the company structure proposed in a reorganization plan?
► Which creditors have claims on a company's assets?
CORPORATE GOVERNANCE

POISON PILLS

DATABASE SCOPE

DATE RANGE 1983 to present
GEOGRAPHY United States, Canada
UPDATES Daily
SOURCES SEC filings (8-Ks, 8-As, 14-D1s, 14-D9s and amendments) and news sources
COVERAGE 5,490+ plans

INCLUSION CRITERIA
All shareholder rights plans and amendments to those plans adopted since the invention of this defensive tactic

DATA HIGHLIGHTS
Over 385 data elements including:
  ► Flip-in and other trigger thresholds
  ► Exercise to market price comparisons
  ► Trigger exceptions (adverse person, permitted offer, "grandfather" provisions)
  ► Redemption, exchange and amendment provisions
  ► Pill status
  ► Amendment impact (flip-in reductions)
  ► Impetus for adoption and amendment
  ► Financial and legal advisors

SAMPLE APPLICATIONS
  ► How have closely held companies drafted rights plans to permit insiders enough flexibility?
  ► What is the average flip-in trigger for companies incorporated in California?
  ► How have companies amended their plans in response to shareholder resolutions seeking to repeal the device?
  ► What is the impact of pill adoption on the market price of a company's shares?
PROXY FIGHTS

DATABASE SCOPE

DATE RANGE                1988 to present
GEOGRAPHY                United States
UPDATES                   Daily
SOURCES                   SEC filings, proxies and news sources
TRANSACTIONS              420+ events

INCLUSION CRITERIA

Announced contests for control that are waged or supported through the proxy or consent solicitation process. This includes:

► Board contests
► Shareholder challenges to board approved acquisitions
► Contests supporting acquisitions by a hostile acquiror
► Social responsibility challenges where control of the board is sought

DATA HIGHLIGHTS

Over 380 data elements including:

► Target and dissident profiles
► Financial advisors, counsel and solicitors
► Text synopsis of events, issues, background and outcome
► Proposals and voting results
► Fees and expenses

SAMPLE APPLICATIONS

► What are the corporate profiles of companies that have been successfully attacked?
► What is the win/loss ratio of a given solicitor?
► How do expenditures correlate with fight outcome?
► Which issues are most often contested? What were the events and outcome of a given fight?
► Which issues are hot this season?
INDUSTRY RESOURCES

FUNDS

DATABASE SCOPE

DATE RANGE 1969 to present
GEOGRAPHY Worldwide
UPDATES Daily
SOURCES Industry surveys, quarterly and annual fund reports
COVERAGE 9,240+ venture capital and private equity funds

INCLUSION CRITERIA

Venture capital and buyout funds that have invested in companies

DATA HIGHLIGHTS

Data elements include:
- Name & address information
- Investment information (round numbers, dates, amounts, companies)
- Fund type
- Fund status
- Fund size
- Fund vintage year

SAMPLE APPLICATIONS
- Which firm manages a particular fund in the U.S.?
- What is the fund's geographic investment focus?
- Which U.S. LBO funds invest in healthcare companies?
FIRMS

DATABASE SCOPE

<table>
<thead>
<tr>
<th>DATE RANGE</th>
<th>1970 to present</th>
</tr>
</thead>
<tbody>
<tr>
<td>GEOGRAPHY</td>
<td>Worldwide</td>
</tr>
<tr>
<td>UPDATES</td>
<td>Daily</td>
</tr>
<tr>
<td>SOURCES</td>
<td>Industry surveys, quarterly and annual fund reports</td>
</tr>
<tr>
<td>COVERAGE</td>
<td>5,900+ venture capital and private equity firms</td>
</tr>
</tbody>
</table>

INCLUSION CRITERIA

Management firms that operate venture capital and buyout funds

DATA HIGHLIGHTS

Data elements include:
- Name & address information
- Fund(s) under management
- Firm type
- Firm membership affiliation(s)
- Firm founding date

SAMPLE APPLICATIONS

- Where are the offices of a particular firm located?
- Is a firm a venture capital subsidiary of an U.S. investment bank?
- What are the names of all the funds managed by a particular firm?
PORTFOLIO COMPANIES

DATABASE SCOPE

DATE RANGE 1970 to present
GEOGRAPHY Worldwide
UPDATES Daily
SOURCES Industry surveys, quarterly and annual fund reports, news sources
COVERAGE 30,330+ private equity backed companies

INCLUSION CRITERIA
Companies that have received venture capital or buyout investment

DATA HIGHLIGHTS
Data elements include:

► Name & address information
► Investment information (round numbers, dates, amounts, investors)
► Company industry
► Company situation
► Company founding date

SAMPLE APPLICATIONS

► Which software companies in California received financing in 1996?
► Which funds invested in Internet startup companies last year?
► Which portfolio companies received financing from Colorado-based venture capital firms?
LIMITED PARTNERSHIPS

DATABASE SCOPE

DATE RANGE 1970 to present
GEOGRAPHY Worldwide
UPDATES Daily
SOURCES Quarterly and annual fund reports
COVERAGE 7,500+ limited partners

INCLUSION CRITERIA

Investors in venture capital and buyout funds

DATA HIGHLIGHTS

Data elements include:

► Address information
► Business description

SAMPLE APPLICATIONS

► How many limited partners are private pension funds in the U.S.?
► How many limited partners are located in California?
► Which limited partners invest in buyout funds?
SERVICE PROVIDERS

DATABASE SCOPE

DATE RANGE 1970 to present
GEOGRAPHY Worldwide
UPDATES Daily
SOURCES Industry surveys
COVERAGE N/A

INCLUSION CRITERIA
Third parties include advisors, accountants, lawyers

DATA HIGHLIGHTS
Data elements include:
  ► Address information
  ► Business description

SAMPLE APPLICATIONS
  ► Who are the major auditors in the venture capital industry in the U.S. for portfolio companies?
  ► Who are the advisors to limited partners in the U.S.
EXECUTIVES

DATABASE SCOPE

DATE RANGE 1970 to present
GEOGRAPHY Worldwide
UPDATES Daily
SOURCES Industry surveys, quarterly and annual fund reports, news sources
COVERAGE 60,310+ individuals

INCLUSION CRITERIA

Board members and management of companies that received venture capital and buyout financing

DATA HIGHLIGHTS

Data elements include:
- Telephone and fax number
- Title

SAMPLE APPLICATIONS

- Who is the chief executive officer of a particular company in Massachusetts?
- What members of a company's board of directors are from venture capital firms in the U.S.?
**FUND (Commitments)**

**DATABASE SCOPE**

- **DATE RANGE**: 1969 to present
- **GEOGRAPHY**: Worldwide
- **UPDATES**: Quarterly
- **SOURCES**: Industry surveys, quarterly and annual fund reports
- **COVERAGE**: 5,730+ venture capital and buyout funds

**INCLUSION CRITERIA**

Venture capital and buyout funds that have commitment levels

**DATA HIGHLIGHTS**

Data elements include:

- Fund name & address information
- Fund investment stage focus
- Fund raising status
- Fund size
- Fund vintage year
- Fund sequence number/type

**SAMPLE APPLICATIONS**

- How much venture capital was raised in 1998?
- Has more private equity capital been raised in Northern or Southern California?
- Which funds raised the most money last year?
FUND (Performance)

DATABASE SCOPE

DATE RANGE 1969 to present
GEOGRAPHY United States & Europe
UPDATES Quarterly
SOURCES Industry surveys, quarterly and annual fund reports
COVERAGE 1,500+ venture capital and buyout funds

INCLUSION CRITERIA

Funds for which performance data is available (i.e. sample funds)

DATA HIGHLIGHTS

Data elements include:
- Fund address information
- Fund investment stage focus
- Fund raising status
- Fund size
- Fund vintage year
- Fund sequence number/type
- Fund internal rate of return

Reportable items include:
- Average internal rate of return
- Maximum return
- Minimum return

SAMPLE APPLICATIONS

- What was the pooled IRR as of 12/31/98 for funds started in 1994?
- What was the upper quartile IRR for funds started in 1993 as of 9/30/97?
- What was the return to buyout funds for the last one, three, and five years?
- What was the distributions breakdown for early stage funds as of 12/31/98?
- What was the maximum return from inception to 9/30/98 for funds started in 1995?
FUND (Statistics)

DATABASE SCOPE

DATE RANGE: 1969 to present
GEOGRAPHY: Worldwide
UPDATES: Quarterly
SOURCES: News sources, wires, industry surveys
COVERAGE: 5,100+ venture capital and buyout funds

INCLUSION CRITERIA

Venture capital and buyout funds

DATA HIGHLIGHTS

Data elements include:
- Fund name & address information
- Fund investment stage focus
- Fund raising status
- Fund size
- Fund vintage year
- Fund sequence number/type

SAMPLE APPLICATIONS

- How many private equity funds are located in Massachusetts?
- How many firms are affiliated with the National Venture Capital Association?
COMPANY INVESTMENTS (Disbursements)

DATABASE SCOPE

DATE RANGE 1969 to present
GEOGRAPHY Worldwide
UPDATES Daily
SOURCES Industry surveys, quarterly and annual fund reports
TRANSACTIONS 147,300+ investment records

INCLUSION CRITERIA
Companies that have received venture capital or buyout financing

DATA HIGHLIGHTS
Data elements include:
- Industry details
- Investment type
- Company characteristics (name, public status, founding date, address information)
- Fund characteristics (name, investor type, size, vintage year, address information)
- Firm characteristics (name, firm type, founding date, address information)
- Financing round characteristics (date, number, amount, investment stage)

SAMPLE APPLICATIONS
- How much capital was invested in semiconductor companies in Southern California?
- To what extent have disbursements increased during the 1990s in the U.S.?
- How much money was invested in 1998 into the Phoenix MSA and who were the companies that received financing?
INDUSTRY STATISTICS

COMPANY INITIAL PUBLIC OFFERINGS (IPOs)

DATABASE SCOPE

DATE RANGE
1970 to present

GEOGRAPHY
United States

UPDATES
Daily

SOURCES
SEC filings, prospectuses, news sources, wires

TRANSACTIONS
4,090+ companies

INCLUSION CRITERIA

Venture backed and buyout backed companies that have undergone an initial public offering (IPO)

DATA HIGHLIGHTS

Data elements include:

► Name & address information
► Company industry
► Company investors
► Company ticker, CUSIP, exchange
► Offer date, price, size
► Underwriters
► Current market value
► Total return

SAMPLE APPLICATIONS

► Which industry had the most IPOs in 1996?
► How many software companies went public in the U.S. from 1992-1997?
► How does the performance of venture-backed stocks compare to non venture-backed companies?
► Which industry had the best aftermarket performance in 1996?
COMPANY Mergers & Acquisitions

Database Scope

Date Range: 1970 to present
Geography: United States
Updates: Daily
Sources: Quarterly and annual fund reports, news sources, wires
Transactions: 1,900+ deals

Inclusion Criteria

Venture-backed companies that have merged or been acquired

Data Highlights

Data elements include:
- Total number of M&A transactions
- Industry breakdown
- Total dollar volume

Sample Applications

- Have more portfolio companies exited through M&A transactions or IPOs?
- Are average valuations of venture-backed M&A deals greater than venture-backed IPOs?

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HEALTHCARE (Hospitals, Homes, HMOs)

DATABASE SCOPE

DATE RANGE
Most recent three years

GEOGRAPHY
United States

UPDATES
Monthly

SOURCES
Research provided by HCIA, Inc.

COVERAGE
6,000 hospitals;
18,700 nursing homes;
700 HMOs

INCLUSION CRITERIA
All Hospitals filing Medicare cost reports with HCFA, nursing homes filing reports with their state, and HMOs submitting reports to their state’s insurance commission

DATA HIGHLIGHTS
- Hospital, HMO, and Nursing Home Databases
- Facility name, phone, address
- Geographic locators (county, state, metro statistical area)
- Financial and operational data (occupancy rate, cash on hand, assets)
- Hospitals-600 elements HMOs-150 elements Nursing Homes-200 elements

SAMPLE APPLICATIONS
- How does Johns Hopkins Hospital’s capitalization and utilization compare to other metropolitan Baltimore area hospitals?
- Which East Coast hospitals have an average age of plant greater than ten years, and debt per bed under $5,000?
- Which independent nursing homes compete in a geographic area dominated by nursing home systems?
AutEx™ / BlockDATA™

DATABASE SCOPE

DATE RANGE

GEOGRAPHY
Worldwide

UPDATES
Monthly

SOURCES
AutEx/BlockDATA, the reporting arm of the AutEx trade information system

TRANSACTIONS
250,000+

INCLUSION CRITERIA

AutEx/BlockDATA is the trading market share source of the AutEx Trading Information System. Over 275 sell-side brokers advertise completed trade data over the AutEx network. The AutEx/BlockDATA database covers approximately 3,750 Listed (NYSE, AMEX) and 8,000 NASDAQ/OTC securities traded in the U.S., as well as 450 convertible Issues, 15,000 International Ordinaries traded overseas, and 1,200 American Depository Receipts (ADRs).

DATA HIGHLIGHTS

Over 25 data elements including:

► Trade statistics (percentage market share, shares traded, number of trades)
► Market share and ranking by security, market or industry
► Calculated broker market share league tables based on a custom universe designed by you

SAMPLE APPLICATIONS

► How does your firm's trading market share compare to that of your competitor's for a given security, industry or market sector?
► What trends are evident in your firm's aftermarket support of its underwritten deals?
► Which brokers have the greatest share of a particular market?
CLIENT SERVICES

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Germany 00800-2222-4444
Hong Kong 852-2533-5588
Japan 813-5218-6580
Singapore 65-394-0824
The Netherlands 00800-2222-4444
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